FLATIRON NOMAD



ALL EYES ON Flatiron nomad

ANNUAL REPORT



Where Innovation **Meets Community**

Flatiron and NoMad have become a model for the "new New York," where the excitement of an urban center meets the creativity and vibrancy of our community. This year alone, we've seen record engagement in our public spaces, with nearly 10 million visitors, including nine of our ten busiest days ever. People want to be here, and it's no wonder why-we're at the apex of Manhattan, a dynamic, mixed-use destination like no other.

Whoever said "New York is dead" hasn't visited the Flatiron and NoMad neighborhoods recently. Like many business districts, we faced unprecedented challenges over the past several years, but our response has been anything but ordinary. We've embraced change and emerged stronger, transforming into a vibrant hub of innovation, culture, and community. Today, that momentum is reflected in art that transcends borders, outdoor spaces that invite everyone to connect, and bespoke programming that fosters human connection.

With nearly 40% of our storefronts leased by food and beverage establishments, the district's economic recovery is booming. Consumer spending in restaurants, bars, entertainment, and hospitality has notably exceeded pre-pandemic levels, further demonstrating the district's resilience.

This year, with generous support from our partners at the Simons Foundation, we pushed the boundaries of human connection with the installation of The Portal, a temporary, immersive art piece that connected our district to Dublin, Ireland, via a real-time livestream. With over 1.2 million visitors, The Portal highlighted the daily interactions of our employees, residents, and visitors, while showcasing the international appeal of our neighborhood.

Our community programming continues to delight and engage, from our Día de Muertos celebration-where over 600 hand-painted sugar skulls and 455 marigolds adorned our community altar-to our Solar Eclipse event, which saw nearly 2,000 people come together for a once-in-a-lifetime celestial event.

Mayor Adams' announcement of the expanded Broadway Vision Plan also reinforces our ongoing efforts to create safe, clean, and accessible public spaces for all New Yorkers and visitors. This plan sets a new gold standard for urban placemaking, demonstrating how public-private collaboration can transform city streets into vibrant, inclusive environments. As a civic leader in urban transformation, we are proud to be at the forefront of this movement, leading the charge in creating a peoplefirst Broadway from 21st Street to Union Square, with new public seating, pedestrian improvements, bike lanes, and horticulture enhancements.

As we continue to evolve, we invite you to join us in celebrating the possibilities of our district. Flatiron and NoMad are more than just places to live or work-they are living laboratories for innovation, creativity, and community. Together, we are proving that downtowns and midtowns aren't dead; they're just getting started.

In this annual report, I invite you to learn more about the mixed-use success story of the Flatiron and NoMad districts and the services our team is providing to ensure that it continues to flourish.

Sincerely,

James Mettham

President





Launched in early May and displayed on the Flatiron South Plaza, Portal was a ground-breaking public technology art sculpture that visually connected NYC with Dublin, Ireland.



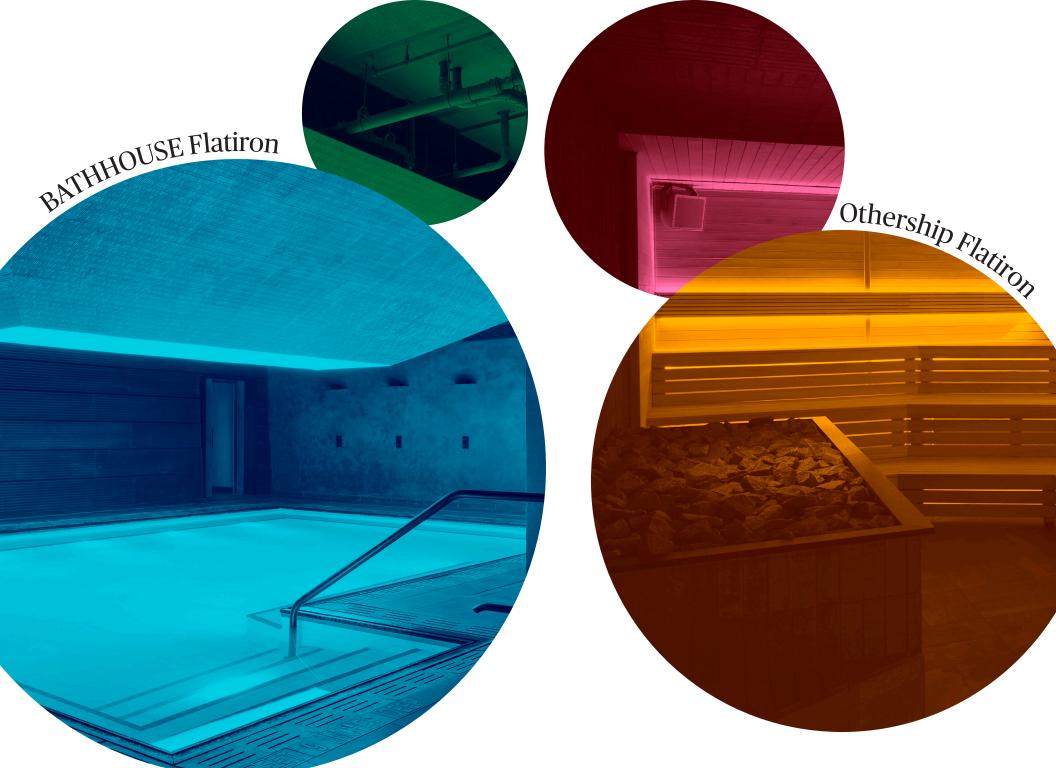












ROW WE NEW YF DUBLIN



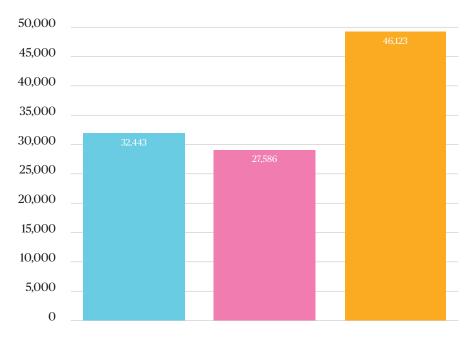




ALLINTHENUMBERS

Portal Stats SOUTH PLAZA AVERAGE MONTHLY VISITS

2023 Average 2024 Average, Pre-Portal (Jan-Apr) 2024 Average, During Portal (May-Jun)

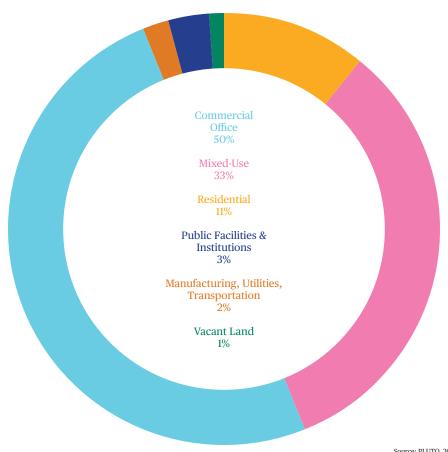






OVER 9 billion impressions across social and news outlets **1.2M** Portal Visitors (May-August 2024) **4** stars on Google | 117 reviews

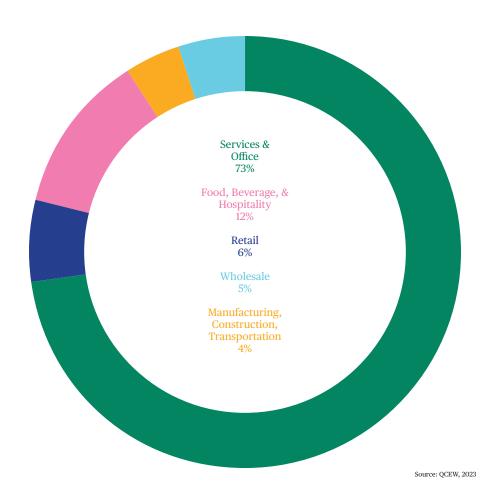
Flatiron NoMad **LAND USE**

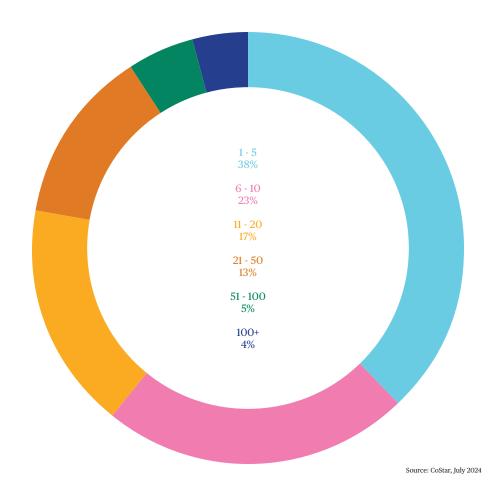


Source: PLUTO, 2023

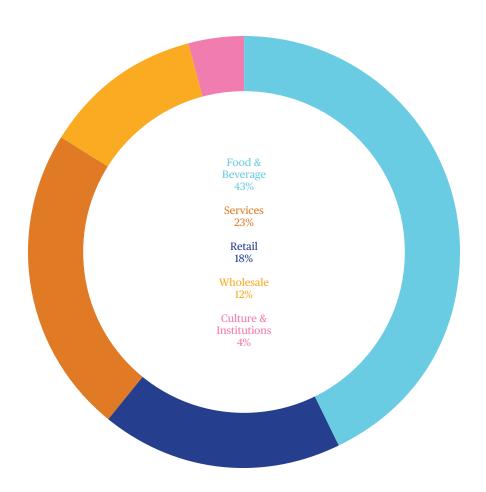
Workforce Diversity **COMPANIES BY SECTOR**

Workforce Diversity **COMPANIES BY SIZE**



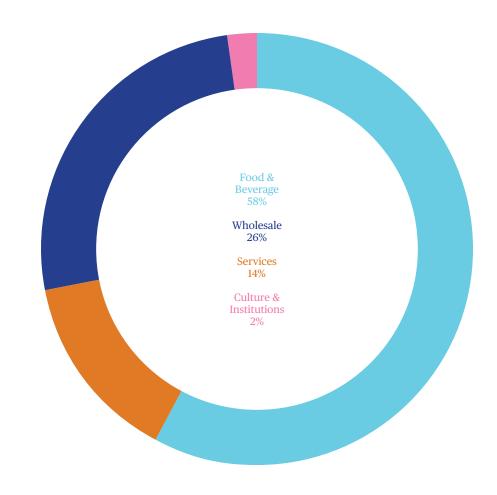


Flatiron NoMad Retail Mix **GROUND FLOOR BUSINESSES**



964 ground floor retail spaces **\$52M** monthly spending at district restaurants & bars **\$41M** monthly spending at district retail locations **\$20M** monthly hospitality spending **\$12M** monthly spending at district entertainment & recreation locations Source: Replica, May 2023

Latest in Retail **2024 GROUND FLOOR BUSINESS OPENINGS**

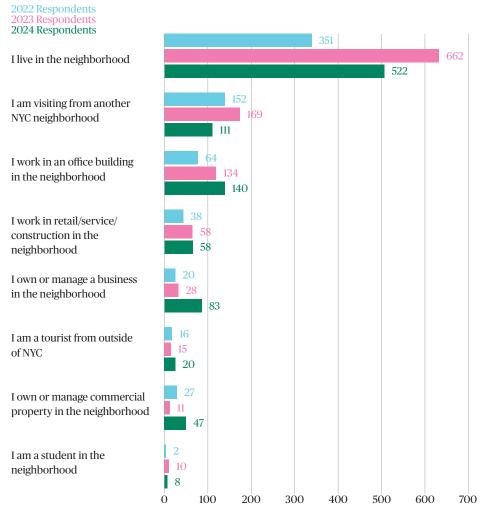


42 hotels in district **5,000** room keys **8** Michelin starred restaurants

Source: CoStar, August 2024

110K daily visitors and shoppers Source: Placer.ai, August 2024

Affiliation to Flatiron & NoMad



96% of respondents would recommend Flatiron & NoMad to a friend **92%** cleanliness rating (compared to other

NYC neighborhoods)

97% of respondents feel safe in the district at most times **97%** of respondents walk, bike, or use public transportation to get to and around the district



MAKING IT HAPPEN



Public Safety

Our Public Safety Officers (PSOs) are neighborhood ambassadors who help ensure Flatiron & NoMad remains safe and welcoming for all. From providing directions to reporting safety concerns, our PSOs are our eyes and ears throughout the district.

PSOs also serve as liaisons with City authorities by addressing issues in real-time and assisting during emergencies. Their efforts supplement the services of the New York Police Department (NYPD), specifically the 13th and Midtown South Precincts.

Clean Team

Seven days a week, in all weather, our Clean Team works tirelessly to keep Flatiron & NoMad inviting for tens of thousands of residents, commuters, and visitors. Through removing graffiti, sweeping and powerwashing sidewalks, and shoveling snow, the Clean Team keeps the district in tip-top shape.

Crew members maintain our corner trash bins and clean and paint a variety of City-owned assets from bus stop shelters to mailboxes. The team places public seating amenities, including tables, chairs, and shade umbrellas on our plazas and public seating areas along Broadway in Flatiron & NoMad.

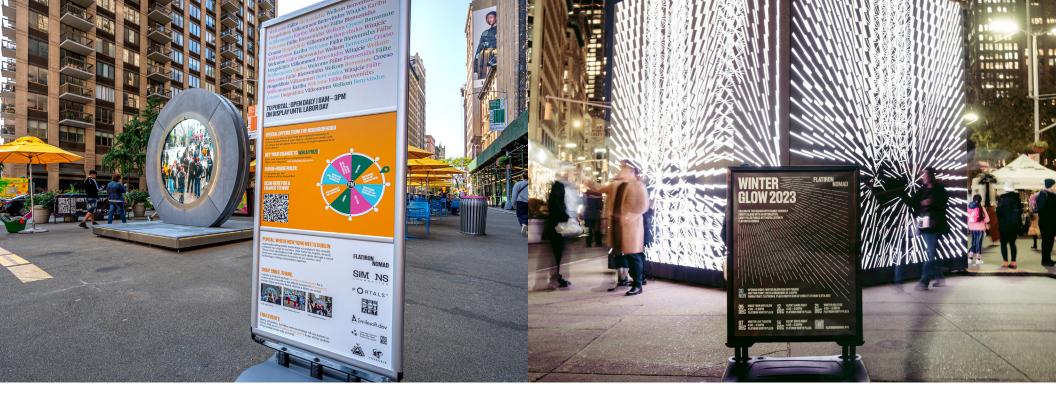


Homeless Outreach

Since 2007, the Partnership has worked with Urban Pathways' outreach professionals to offer a helping hand to those most in need in Flatiron & NoMad. Homeless outreach team members are in the district daily and engage individuals living without shelter to build trust, learn about their needs, and connect them with support services.

Streetscape & District Beautification

Daily stewardship of Flatiron & NoMad public spaces is a hallmark of the district. We believe that public space planning and management are key to a flourishing neighborhood. Our lively streets, sidewalks, and plazas are enhanced by the installation and maintenance of seasonal plants and flowers in hundreds of hanging baskets, sidewalk and plaza planters, and tree pits. We also provide TLC to the blooming median malls you'll find in the middle of Park Avenue South, from 19th Street up to 32nd, our northernmost boundary.



Marketing & Communications

Our Marketing team champions the businesses, people, and places that call Flatiron & NoMad home while serving as the go-to neighborhood resource. We make headlines, shape conversations, and shine a spotlight on district offerings.

FlatironNoMad.nyc serves as our content hub, with articles on businesses, events, and news. Our social posts include curated articles, photos, collaborations, and videos featuring businesses from all corners of the district.

Programming & Events

We create events and programs to educate, inspire, and share the experiences that make Flatiron & NoMad so special.

Most of our unique events take place in the public realm. Locals and visitors alike are treated to one-of-a-kind experiences through our cultural programming, holiday activations, and public art engagements. These programs spotlight our array of ground floor retailers, restaurants, and venues throughout the district.



Economic Development & Reporting

Our economic development team takes a comprehensive approach to studying and analyzing the neighborhood to identify opportunities for local development and growth. We collaborate with governmental partners, such as the NYC Economic Development Corporation (EDC) and NYC Department of City Planning (DCP), to share and promote program opportunities that can be beneficial to Flatiron & NoMad stakeholders.

The team gathers data that helps us identify trends, manage public spaces, and support local businesses and property owners. Staff routinely monitors ground floor retail activity and retail spending, upper-floor office and residential leasing, commercial and residential leasing, commercial and residential

development, and mobility data. We conduct a variety of surveys each year, including our Annual Community Survey which gathers neighborhood sentiment and service program feedback that helps inform and prioritize our work for the year ahead.

Our research and data analysis are published as quarterly and annual snapshots along with newsletters tailored to the local real estate community.

Advocacy

Our team not only provides core services throughout Flatiron & NoMad but also provides a voice for our stakeholders. We communicate publicly and with local elected officials and government agencies about our district's needs. We work to ensure that our district receives needed resources from the City of New York and that public policy aligns with our stakeholders' goals.

Flatiron NoMad Partnership Business Improvement District

STATEMENT OF FINANCIAL POSITION

STATEMENT OF ACTIVITIES

	JUNE 2024 unaudited	JUNE 2023 audited	JUNE 2022 audited		JUNE 2024 unaudited	JUNE 2023 audited	JUNE 2022 audited		
ASSETS				SUPPORT AND REVENUES					
Cash	\$ 3,894,668	\$ 3,852,900	\$ 2,576,983	Assessment revenue	\$ 6,000,000	\$ 6,000,000	\$ 5,269,178		
Prepaid assets and receivables	147,408	93,907	117,858	Contributions and other	1,341,465	1,394,782	976,001		
Investments	1,431,823	1,375,706	1,325,990						
Property, lease, security deposits	729,314	909,314	1,094,026						
TOTAL	\$ 6,203,213	\$ 6,231,827	\$ 5,114,857	TOTAL	\$ 7,341,465	\$ 7,394,782	\$ 6,245,179		
LIABILITIES/NET ASSETS				EXPENSES					
Liabilities and lease payable	\$1,303,602	\$ 1,341,195	\$ 1,464,493	Marketing	\$ 897,080	\$ 720,107	\$ 882,321		
Net assets	4,899,611	4,890,632	3,650,364	Safety	606,807	488,618	400,351		
				Sanitation	2,794,486	2,542,544	2,025,172		
				Social services	301,717	272,604	158,136		
				Public improvements	2,130,756	1,517,239	1,204,804		
				Administration	601,640	613,402	446,996		
TOTAL	\$ 6,203,213	\$ 6,231,827	\$ 5,114,857	TOTAL	\$ 7,332,486	\$ 6,154,514	\$ 5,117,780		
				INCREASE IN NET ASSETS	\$ 8,979	\$1,240,268	\$ 1,127,399		

Fiscal Year 2025 Approved Budget

	ADMIN.	MARKETING	PUBLIC SAFETY	SANITATION	SOCIAL SERVICES	PUBLIC REALM	FY2025 BUDGET Total	FY2024 BUDGET Total
Assessment revenue	-	-	-	-	-	-	\$ 6,000,000	\$ 6,000,000
Program service revenue Interest income	0 -	325,000	0 -	0 -	0 -	825,000	1,150,000 200,000	1,041,900 70,000
TOTAL REVENUE	-	-	-	-	-	-	\$ 7,350,000	\$ 7,111,900
PROGRAM EXPENSES								
PERSONNEL COSTS								
Total salaries & Payroll taxes Health & Other benefits	\$ 260,198 26,434	\$ 444,243 56,492	\$ 169,490 11,512	\$ 172,597 13,861	\$150,866 12,028	\$402,421 44,434	\$ 1,599,814 164,761	\$ 1,405,433 141,177
	26,434	50,492	11,512	13,801	12,028	44,434	104,761	141,177
TOTAL PERSONNEL COSTS	\$ 286,633	\$ 500,735	\$ 181,002	\$ 186,457	\$ 162,893	\$ 446,855	\$1,764,575	\$1,546,610
DIRECT EXPENSES								
Outside contractors	-	\$ 227,000	\$ 390,000	\$ 2,760,000	\$ 200,000	\$1,023,000	\$4,600,000	\$ 4,272,267
Program equipment Program supplies	-	67,000	1,000 1,000	1,000	-	200,000 20,000	201,000 89,000	8,500 151,500
Project expenses	-	300,000	80,000	62,000	-	287,000	729,000	1,113,000
Public improvements	-	-	-	40,000	-	65,000	105,000	620,000
TOTAL DIRECT EXPENSES	0	\$ 594,000	\$ 472,000	\$ 2,863,000	\$ 200,000	\$1,595,000	\$ 5,724,000	\$ 6,165,267
TOTAL PROGRAM EXPENSES	\$ 286,633	\$ 1,094,735	\$ 653,002	\$ 3,049,457	\$ 362,893	\$ 2,041,855	\$ 7,488,575	\$ 7,711,877
	(3.8%)	(14.6%)	(8.7%)	(40.7%)	(4.8%)	(27.3%)	(100%)	(100%)
Total general operating							360,500	\$ 370,222
TOTAL EXPENSES							\$ 7,849,075	\$ 8,082,099
Excess revenues over expenses							(\$ 499,075)	(\$ 970,199)

Flatiron NoMad Partnership Board of Directors

CLASS A: Property owners

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Jane Gural-Senders Vice Chair, GFP Real Estate LLC

Jason Vacker / Max Lemos

Treasurer, Meringoff Properties, Inc.

Nicholas Athanail

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Jeff Buslik

Adams & Company Real Estate

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Sharon Hart

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Max Koeppel Koeppel Rosen

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Roger Larson

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Bill Mehalco Highgate / Royalton

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Leslie Spira Lopez Kew Management

Barry Schochet / Steven Berman Madison Green Condominium

Kevin Schwartz Boston Properties

Robert Steinman Rudin Management

Ben Waller / Gregg Schenker ABS Partners Real Estate

Peter Weiss

Walter & Samuels, Inc.

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Dag Folger / Peter Knutson Architecture Plus Information (A+I)

Deborah Koenigsberger Noir et Blanc / Hearts of Gold

Adil Mistry The Estée Lauder Companies Inc.

Alec O'Doherty Tiffany & Co.

Marisa Seifan Honeybrains

CLASS C: RESIDENTIAL TENANTS

Joseph B. Rose

CLASS D: Public representatives

Honorable Eric Adams Mayor of the City of New York

Honorable Erik Bottcher Council of the City of New York

Honorable Brad Lander Comptroller of the City of New York

Honorable Mark Levine President of the Borough of Manhattan

Honorable Keith Powers Council of the City of New York

Honorable Carlina Rivera Council of the City of New York

CLASS E: COMMUNITY BOARDS & NONPROFITS ORGANIZATIONS

Baruch College Michael Banach

Community Board 4 Jessica Chait, Chair

Community Board 5 Bradley Sherburne, Chair

Simons Foundation Monika Lenard

Community Board 6 Sandra McKee, Chair

Flatiron NoMad Partnership Sponsors & Executive Staff

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\$20,000+

Colliers International Deerfield / The Cure Meringoff Properties, Inc.

\$10,000+

ABS Partners Real Estate GFP Real Estate SL Green Pam Am Equities

\$5,000+

Madison Green Condominium
Rockrose Development Corporation
Vornado
Housing & Services, Inc.
Kew Management
The Stanford Condominiums
Windsor Management Corporation
The Corcoran Group

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Park South Hotel-JDV by Hyatt Arrive Wellness Martinique New York on Broadway Poster House

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Kurt Cavanaugh Vice President of Planning, Streetscape & Capital Projects

John Considine Vice President of Field Operations

Greg Godfrey Vice President of Marketing & Communications

Angelos Kontos Senior Director of Administration & Finance

Ali Begazo Director of Economic Development

Claudia Rincon Director of Placemaking, Programs & Events

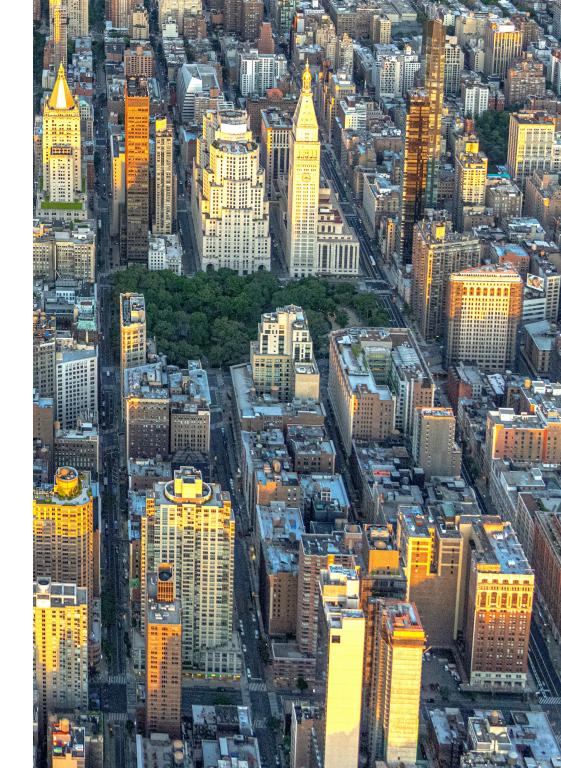
Peter Steiner Director of Field Operations

Arianne Maliwanag Marketing, Content & Business Outreach Manager

Melissa Benedek Senior Marketing & Content Associate

Mikako Murphy Senior Planning Associate

Sabrina McFarland Part-Time Staff Writer



ABOUT US

We are the Flatiron NoMad Partnership and we serve the businesses, people, and places that help make this district one of Manhattan's most iconic and authentic destinations. Home to a range of retailers and employers, cultural and educational institutions, and a thriving residential community, the District is a center of activity. From neighborhood enhancements and community building initiatives to the championing of District businesses, we celebrate the quintessential New York attitude with a contemporary edge.

CONTACT US

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FOLLOW US

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